# From A to Z Everything about Digital Marketing

## **Product Introduction**



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### 1. ATOZ Introduction



ATOZ is a digital marketing group that uses data analysis, operational know-how, and understanding of digital channels to plan, create, and carry out marketing campaigns.

Company name ATOZ Co., Ltd. Foundation day September 15, 2014

CEO Lee Myeong-chan and Kwon Jin-gyu Business areas Digital marketing, website creation, and solution development

No. of employees 22 Address #1309, Gasan Publik, 178 Digital-ro, Geumcheon-gu, Seoul







## 2. ATOZ Organizational Chart





### 3. ATOZ History



## ATOZ works for a variety of brands and develops their successful campaigns.

2014

ATOZ founded

2015

Supported NAVER Startup

2016

Corporate research institute approved

Environmental management system approved

Quality management system approved

2017

Approved as a Seoul Venture Business

> Selected as a Hi Seoul brand

Selected as a Small Giant Company of Seoul 2018

Selected as No. 1 in the online marketing sector by Korea Consumer Appraisal

Selected as a marketing agent for SK Telecom T Friends

Selected as a marketing agent for NAVER Labs AKI

2019

Certified as a technologically innovative small and medium-sized business (Inno-Biz)

Awarded the Grand Prize in Web Award Korea 2019

Selected as a marketing agent for the second SK Telecom T Friends

2020

Certified as a management innovation small and medium-sized business (Main-Biz)

Selected as a marketing agent for the third SK Telecom T Friends

Selected as a marketing agent for SK Forest's Soofe'e 2021

Applied for ATOZ trademark

Acquired a patent for online marketing platform services

Acquired a patent for online marketing matching method

2022

Acquired a patent for influencer information analysis operation method

Established metaverse division

2023

Web Award Korea 2023 viral marketing category grand prize winner

ATOZ home page, logo brand renewal

A!에이토즈 renewal logo trademark registration

2024

Gasan Publik
Office Relocation

Payco point welfare benefits added

## 4. ATOZ Technology



We make ceaseless efforts for the utmost customer satisfaction.



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### 1. Service Introduction

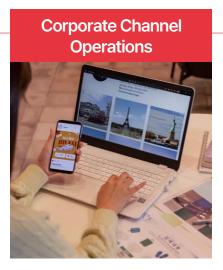


The goal of ATOZ is to achieve its customers' goals.

We offer precise marketing solutions to help you achieve your goals.





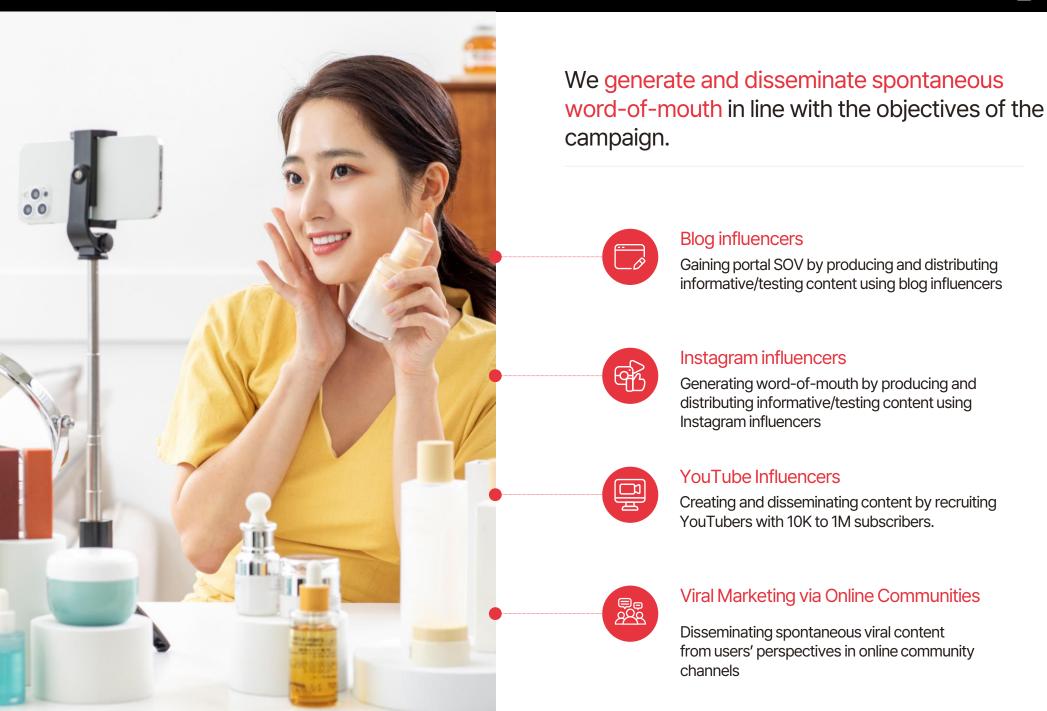






## 2. Viral Marketing





## 2. Viral Marketing





We generate and disseminate spontaneous word-of-mouth in line with the objectives of the campaign.



## Partnering with test groups in online communities

Partnering with target communities to expand test groups or events



#### SNS powerpage

Uploading content created to targeted social media communities and generating word-of-mouth



#### NAVER Knowledge iN

Viral and high visibility work in NAVER Knowledge iN using our own accounts

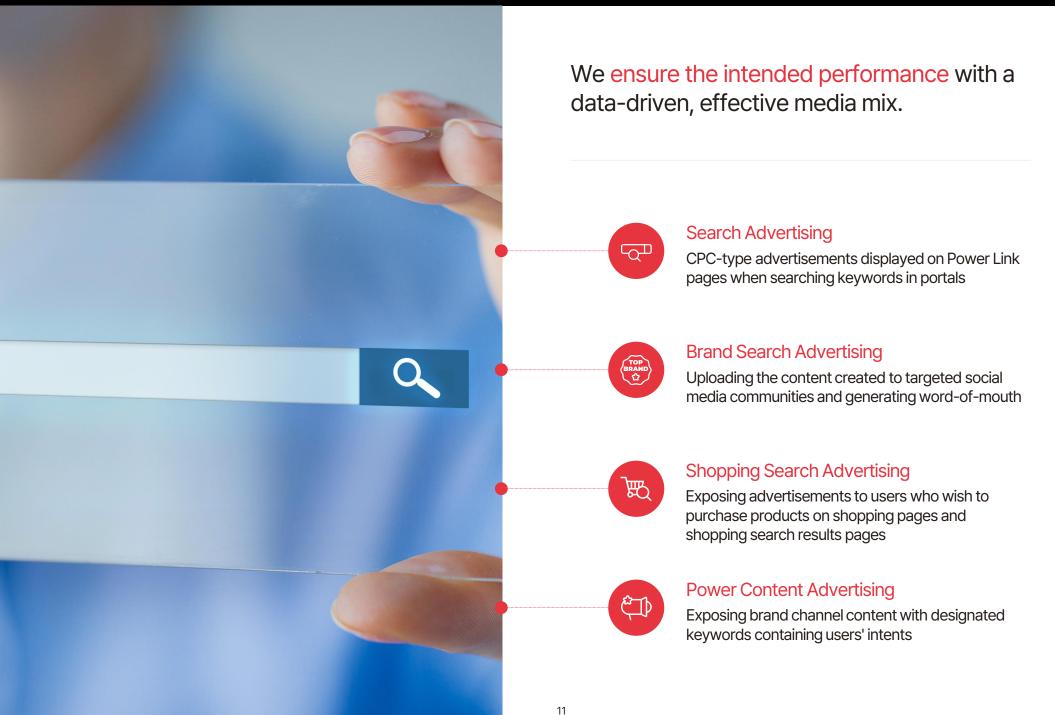


#### High Visibility in the View tab

Working for high visibility in the View tab with optimized blogs and online communities Disseminating brand information and branding effects

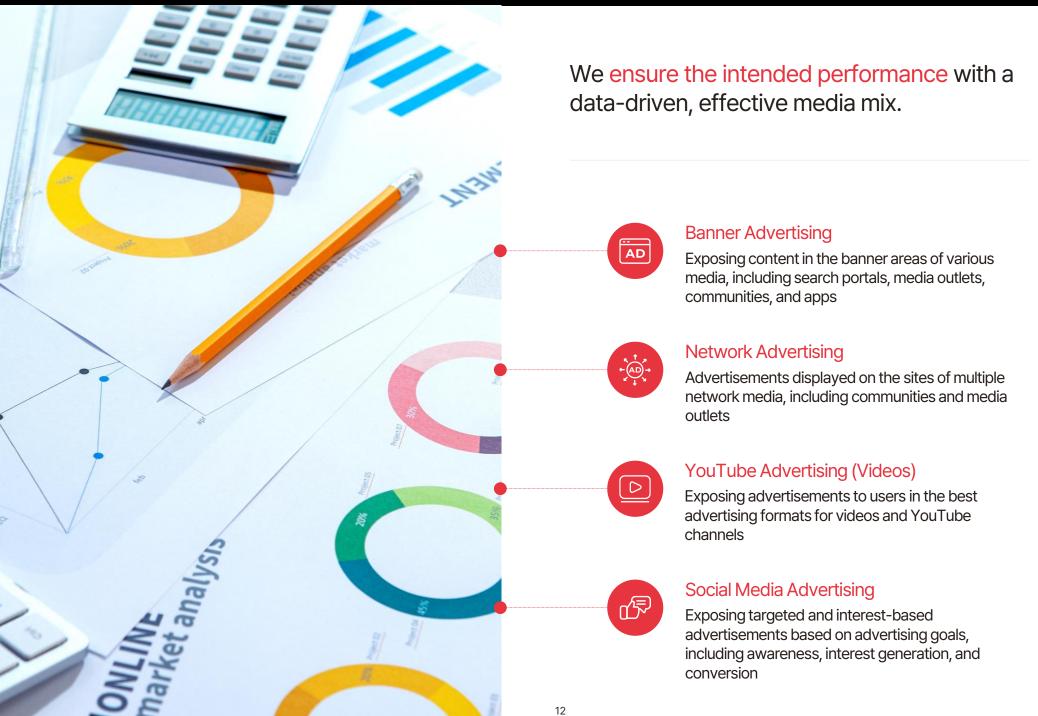
## 3. Performance Marketing





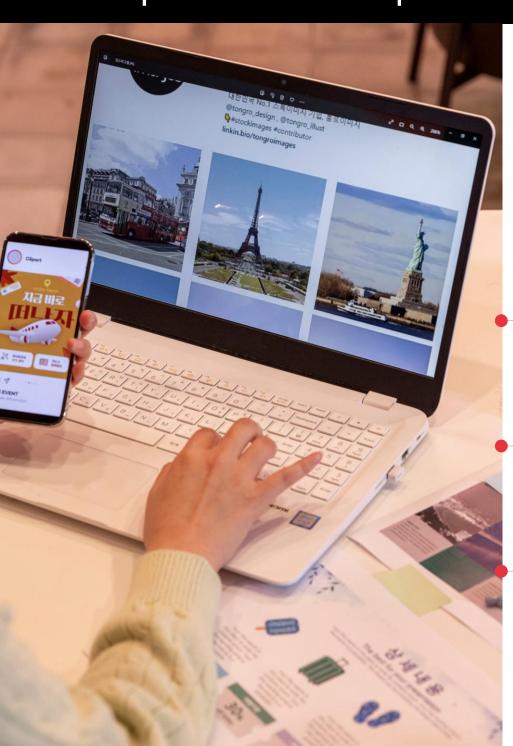
## 3. Performance Marketing





## 4. Corporate Channel Operations





We communicate more closely with users by managing and operating corporate channels.



#### **Blog Operations for Brands**

Creating content tailored to brand concepts and trends to deliver brand information



#### Social Media Operations for Brands

Using card news, events, and video content to deliver brand information

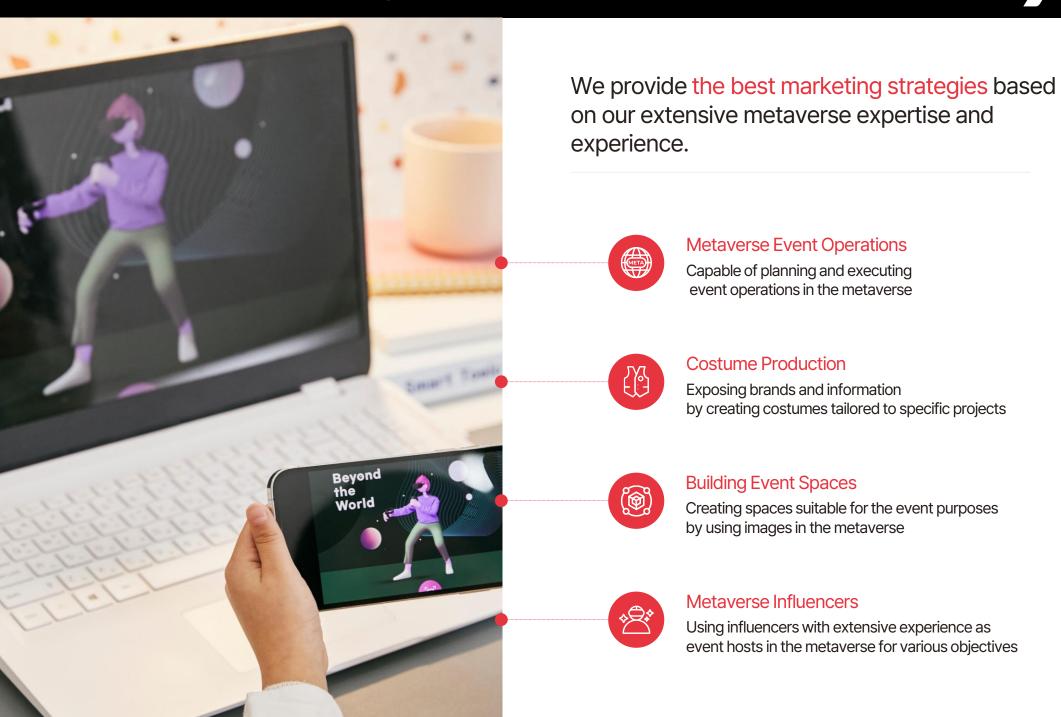


#### YouTube Operations for Brands

Creating video content tailored to brand concepts and trends to deliver brand information to users

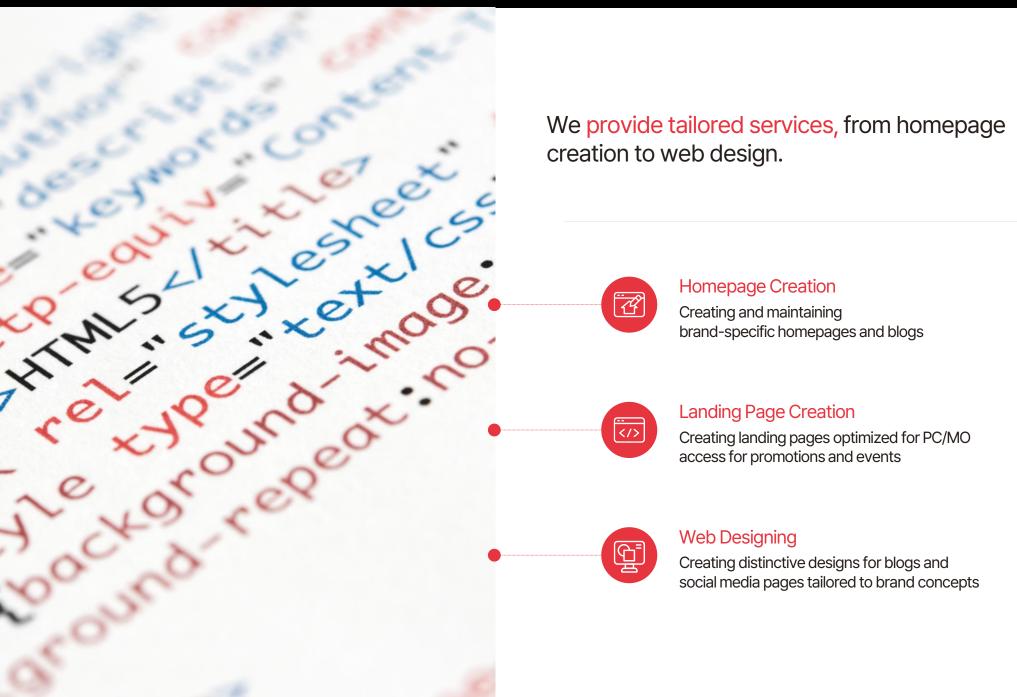
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## 6. Solution Development





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- 1. SK Telecom
- 2. NCSOFT
- 3. sky TV

### 1. SK Telecom





#### ifrand

Date: July 2021-present

- Supporting the operation of metaverse ifrand activities specialized in events and gatherings
- Providing operation guidance in the stages of pre-training, rehearsal, and main event operation for partners who are not familiar with holding events in the metaverse
- Since the beginning of the service in July 2021, various events have been managed, including the launch of space rocket Nuri, university festivals, and presidential election broadcasting.

Service Operation Support

ifrand events, pre-training, event management

Content

Metaverse costumes, banner production

**Events** 

Updates, seasonal issuespecific event operations







**NCSOFT** 

Date: August-September 2022

- Making the teaser campaign (TL Day) at NC Dinos' Changwon Stadium for the 2023 new video game "Throne and Liberty" viral online
- Organizing a TL Day visiting group of IT/game-related influencers
- Conducting advertorials on media specialized in post-viral and marketing associated with content on social media channels for marketing/branding insights

#### Influencers

Recruiting and managing bloggers and YouTubers

#### Social Media Sites

Posting content in association with Instagram channels

#### **Press Releases**

Feature advertising on marketing news media



## 3. sky TV



## sky TU

sky TV

Date: January 2021-May 2022

- Pre- and post-online viral campaigns for each episode of Steel Troops Seasons 1 & 2
- Conducting viral campaigns via related cafes and communities of entertainment, showbiz, online cafes, etc.

#### Monitoring

Implementing real-time monitoring works

## Community Viral Marketing

Distributing content before and after broadcasting





We are building long-term trust with clients with various strategies that take into account the circumstances of the brands.

















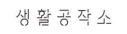










































# 10 minutes walk from Exit 6 of Gasan Digital Complex Station accessible via subway line 1 7



ATOZ Co., Ltd. #1309, Hyundai Gasan Publik, 178 Digital-ro, Geumcheon-gu, Seoul Tel: 02-6274-6250 | Fax: 02-6082-6250 | Email: atoz@atozstory.com | Web: http://atozstory.com

## ATOZ

We will be with our customers all the way from starting point

A to ending point Z

## **ATOZ**

# Thank you.